



We Make The
Opportunity...

The Olayan Group



THE OLAYAN GROUP:

LOCAL ENTERPRISE, GLOBAL REACH

Founded in 1947, The Olayan Group is a privately held enterprise engaged in distribution, manufacturing, services and investment. In our home market of Saudi Arabia, we operate or actively participate in more than 40 companies, often in partnership with leading multinationals. Internationally, we are global investors, with emphasis on public and private equities and fixed income securities.

The Olayan name stands for a powerful combination of corporate resolve, entrepreneurship, and an unflagging commitment to growth. As diverse in nature as they are in location, the companies of the Olayan Group are nonetheless connected by a common belief: In the drive to succeed, no opportunity should remain unexplored, no door should remain unopened.



The Olayan Group
www.olayangroup.com



We Make The Opportunity...



A Reality



Vision

We are a diversified Saudi enterprise with global and multinational dimensions. We bring to Saudi Arabia and the broader region superior products, services and technologies. We will maximize shareholder value by being the partner of choice for our customers, employees, and business partners.



Alliances

From its beginnings, The Olayan Group has forged business relationships that transcend geographic and cultural barriers. These bring together the very best resources the world has to offer - ideas, technology, products, services, people and capital. Durable alliances with high-quality partners are at the heart of our success as a bridge between Gulf and global markets.



Impact

We extrude aluminum, make PVC pipe, mill facial tissue, bottle soft drinks, broil hamburgers, house families, overhaul industrial plants and maintain oil field equipment. We distribute everything from surgical supplies to photocopiers, candy bars to instant cameras, heavy trucks to generator sets. In these and many other ways, we have an impact on our home market that is both deep and wide.



Strength

Strong beginnings. Strong alliances. Strong products and services. Strong investments. Strong people. Strong character, embedded by our founder, Suliman S. Olayan, in all that we undertake. Underpinned by these strengths, we have grown an average of 23 percent per year over the past quarter century, earning a reputation as one of the world's largest privately held enterprises.

PRINCIPAL LOCATIONS

RIYADH
P.O. Box 8772
Riyadh 11492
Saudi Arabia
Tel: (966-1) 477-8740
Fax: (966-1) 478-0988

AL-KHOBAR
P.O. Box 1520
Al-Khobar 31952
Saudi Arabia
Tel: (966-3) 857-5622
Fax: (966-3) 857-5834

JEDDAH
P.O. Box 1227
Jeddah 21431
Saudi Arabia
Tel: (966-2) 663-2555
Fax: (966-2) 660-5483

ATHENS
P.O. Box 75046 Kallithea
Athens 17610
Greece
Tel: (30-1) 958-2515
Fax: (30-1) 959-5818

VIENNA
Opernring 1/R/709
A-1010 Vienna
Austria
Tel: (43-1) 585-9250
Fax: (43-1) 581-6247

LONDON
140 Piccadilly
London W1V 9FH
United Kingdom
Tel: (44-171) 235-4802
Fax: (44-171) 235-3857

NEW YORK
505 Park Avenue
New York, NY 10022
USA
Tel: (212) 750-4800
Fax: (212) 308-3654

The Olayan Group



Saudi Arabia Operations

OLAYAN FINANCING COMPANY

Oversees all of the Group's businesses and investments in Saudi Arabia and the Middle East, and is the vehicle

for the Group's joint ventures in the region.

OLAYAN SAUDI HOLDING COMPANY

Oversees the Group's commercial operations, with

companies engaged in distribution,

manufacturing and services.



CONSUMER PRODUCTS DISTRIBUTION

Bottling and distribution in association with Coca-Cola, Kraft Jacobs Suchard, Nestle', Kimberly-Clark, Colgate-Palmolive, Australian Rice Growers, Nabisco, Polaroid, Pillsbury and others. Among hundreds of brands, core offerings range from *Coca-Cola*, to *Kraft Cheese* to *KitKat* to *Tang*.

- The Coca-Cola Bottling Co. of Saudi Arabia (CCBCSA)
- Colgate-Palmolive Gulf States (CPGS)
- General Trading Co. (GTC)
- Health Water Bottling Co. Ltd (NISSAH)
- National Marketing Co. Ltd (NMC)
- Olayan Kraft Jacobs Suchard (OKJS)



CONSUMER PRODUCTS MANUFACTURING

Light manufacture and marketing of personal care products, biscuits, and paper cups in association with Kimberly-Clark, Colgate-Palmolive, Nabisco, and Polarcup. Core brands range from *Kleenex* to *Ritz*, *Colgate* toothpaste to *Huggies* diapers.

- Arabian Paper Products Company (APPCO)
- Colgate-Palmolive Arabia Ltd. (CPAL)
- Nabisco Arabia Co. Ltd. (NAARCO)
- National Child Care Products Co. (NCCPC)
- Olayan Kimberly-Clark Arabia Co. (OKA)
- Olayan Kimberly-Clark (Bahrain) W.L.L.(OKB)
- Saudi Box Co. Ltd (SBC)



INDUSTRIAL EQUIPMENT DISTRIBUTION

Sales and support of powerful products like Kenworth and Scania trucks, Cummins-Onan engines and generator sets, Case farm equipment, Pierce pivot sprinkler systems, and Atlas Copco industrial compressors and tools.

- Atlas Industrial Equipment Co. (ATLASCO)
- General Contracting Company (GCC)



HEALTH CARE SUPPLIES & SERVICES

Medical products from Baxter, US Surgical, Orthofix and others, plus local manufacture with Kimberly-Clark of disposable surgical coverings

- Arabian Health Care Supply Co. (AHSCS)
- Arabian Medical Products Manufacturing Co. (ENAYAH)



INDUSTRIAL SERVICES & FABRICATION

Oil industry testing, inspection and repair, drilling materials and services, industrial engineering, complex turnarounds, machining and re-manufacturing, precision parts fabrication, hazardous waste processing. International partners or technology providers include Descon, Eastman Christensen (Baker Hughes), and Tuboscope.

- Arabian Metals Co. Ltd. (AMCO)
- Christensen Saudi Arabia Ltd. (CSA)
- Drilling Equipment and Chemicals Co. (DRECCO)
- National Environmental Preservation Co. (BeeAht)
- Olayan Descon Engineering Co. Ltd. (ODECO)
- Olayan Descon Industrial Co. Ltd. (ODICO)
- Vetco Saudi Arabia (VETCO)



REAL ESTATE & PROPERTY MANAGEMENT

Property investment and development Kingdomwide and operation of a residential and office complex in the Eastern Province.

- Al-Bustan Co. Ltd. (AL-BUSTAN)
- Olayan Real Estate Co. (ORECO)



FOOD SERVICE

Burger King franchisee for Saudi Arabia and master franchisee for the Gulf countries, Egypt, Yemen, Lebanon, Jordan, Syria, and Iraq.

- HANA International Co. Ltd. (HANA)
- Olayan Food Services Co. (OFS)



OFFICE EQUIPMENT DISTRIBUTION

Sales and support of high-tech equipment from these and other leaders: Xerox, Toshiba, NEC, Polaroid, Thermedics, GAI-Tronics, and Philips.

- Arabian Business Machines Co. (ABM)
- Arabian Telecommunications & Electronics Co. (AT&E)
- Saudi Xerox Agencies Co. (SXL)



PROJECT & CONSTRUCTION MANAGEMENT

In association with Bechtel, planning and management of major infrastructure projects: airports, power plants, refineries, industrial cities, telecommunications, oil and gas field development.

- Saudi Arabian Bechtel Co. (SABCO)



MANUFACTURING

Aluminum extrusion and building products fabrication, solar panels, stretch film wrap, PVC pipe, reinforcing steel, and soft drink cans. Technology from Reynolds International, Manuli, British Petroleum and others.

- Aluminum Manufacturing Co. Ltd. (ALUMCO)
- Aluminum Products Co. Ltd. (ALUPCO)
- BP Solar Arabia Ltd. (BPSA)
- Olayan Arabian Packaging Co. Ltd. (OPC)
- Saudi Plastic Products Co. Ltd (SAPPCO)
- Steel Products Co. Ltd. (STEPCO)
- United Arab Can Manufacturing Co. (UAC)



FINANCIAL & INVESTMENT SERVICES

Investment in public equities, private equities with active participation, and regional investment banking. Partners include Credit Suisse Group and prominent local and regional firms.

- Capital Union (CU)
- Egyptian Finance Co. (EFC)
- Olayan Saudi Investment Co. (OSICO)

OLAYAN INVESTMENTS

COMPANY ESTABLISHMENT

Athens

Olayan Investments Company Establishment is the parent of The Olayan Group of companies. It holds

and manages the Group's worldwide investments

through its subsidiary, Crescent Holding GmbH, based

in Vienna. It also serves as the Group's central treasury, and it is directly engaged in fixed income invest-

ments and foreign exchange

operations.

OLAYAN EUROPE LIMITED

London

Olayan Europe Limited is the Group's investment

advisory arm for the United Kingdom, Europe and

Asia. It monitors a substantial investment portfolio

of both public and private equities in a variety of

sectors, including financial, communications, con-

sumer and real estate.

OLAYAN DEVELOPMENT

CORPORATION LIMITED

London, New York

Olayan Development Corporation Limited

provides business advisory services in support of

the Group's operations in Saudi Arabia and the

Middle East. It frequently spearheads the

development of new joint ventures,

representations and distributorships.

OLAYAN AMERICA

CORPORATION

New York

Olayan America Corporation is the Group's invest-

ment advisory arm for North and South America. It

monitors a substantial investment portfolio of both

public and private equities in a variety of sectors,

including financial, communications, consumer

and real estate.

